



**Ku-ring-gai Stealers
Baseball league Inc.**

Mail: PO Box 162 Wahroonga NSW 2076
Web: www.stealers.com.au

40th Annual Report

2016-2017

**Financial Year Ending
31st March 2017**

Life Members	
Year	Member
2015	Ross Stevenson
2012	Linda Matheson
2010	Rob McCluskey
2010	Ian Graham
2009	Chris Rainnie
2009	David Coutts
2009	Gordon Fraser
2002	Rick Geersen
1998	Frank Freeman
1998	Brian Luttrell
1992	Col Clarke

Club Person of the Year Award	
Year	Member
2016-2017	No award
2015-2016	Chris Rainnie
2014-2015	Guy Jeffrey
2013-2014	Adrian Steer

JVG Award Excellence in Coaching & Sportsmanship	
Year	Member
2016-2017	No award
2015-2016	No award
2014-2015	No award
2013-2014	No award
2012-2013	No award
2011-2012	Harm Drenth
2010-2011	Gordon Fraser
2009-2010	John van Geldermaulsen [Posthumously]

**Fingleson Family Award to the
Junior Coach of the Year
in Honour of Joe Spinks**

Year	Member
2016-2017 (Inaugural)	Damian Kunce

President's Report

Season 2016 – 2017

As Stealers financial year for season 2016/17 finishes, we welcome and celebrate our fortieth (40th) year as a Club. This season of 2016/17, the Board faced together another challenging financial year, this was mainly due to finalising our recent building project of the Batting Cages so they would be ready for the start of 2016/17 summer season and also due to the appalling weather served up by mother nature for the last six (6) weeks of the summer 2016/17 season.

Unfortunately, this appalling weather saw closure of Golden Jubilee grounds from the heavy rains and for the first time in my 30 plus years history of playing and being involved in baseball, we had many games not permitted to play due to heat wave conditions. These weather conditions also impacted on the ability to draw revenue through Café Stealers and for the Club to hold three (3) planned Gala days, which the Board tried to run to assist with increasing our financial position, but reluctantly had to cancel.

Therefore, this coming year, being our 40th year as a Baseball and Softball Club (Happy Birthday Stealers), we need to continue with controlled expenditure of allocated budgets (where possible and practicable) and focus on the improvement of increasing our financial position and return a profitable position. In order to increase Stealers financial position, the new incoming Board/Committee may need to challenge the traditional ideas of revenue raising and consider new innovative ideas of revenue raising. In saying fore-mentioned, the present Board is clearly aware of the need to improve and increase our current financial position, by the opportunity of retaining and attracting members (i.e. players), approaching additional businesses for sponsorship, raffles and applying for more government and corporate grants/donation throughout the coming years. However, these tasks we need the support and assistance of additional resources from our existing members. So, if you know any members or you are a member with skill sets, please offer your assistance as this would be greatly appreciated.

With regards to retaining and attracting player numbers this season of 2016/17 we saw the following player and membership results:

- Junior baseball player numbers for this season were 217, compared to last season of 214 players, which is great [membership numbers 217];
- Senior baseball player numbers for this season were 191, compared to last season of 130 players numbers. The break-up for players (compared to members) consists of the following [membership numbers 142]:
 - Winter 2016: 60 players (Winter 2015: 64 players)
 - Summer 2016: 101 players (Summer 2015: 121 players)
 - Masters 2016-17: 30 players (Master 2015-16: 25)
- Softball player numbers for this season were 135 players, compared to last season of 123 players [membership numbers 121] and;
- Total member numbers for season 2016/17 is 480, compared to last year 481 members).

In retaining and attracting players (especially Junior members) is easier said than done. Especially, when you take a quick snapshot of our feeder age group 5-19 years being Juniors. The historical data (based upon Census data), within our main catchment area being North Wahroonga clearly provides some interesting facts:

- 2001 there was potential Junior players (female and male) of 592;
- 2006 there was potential Junior players (female and male) of 537;
- 2011 there was potential Junior players (female and male) of 418 and;
- 2016 the figures are currently not yet released by Census.

So, when you add the above facts with other factors like other summer sports being offered and increased cost of housing in the area it would appear that we are doing reasonable well in retaining and attracting member numbers. However, we cannot afford to be complacent, because the likelihood of Junior population numbers increasing based upon the above, may be against us. Therefore, in my solemn opinion it may be a timely opportunity to re-group and re-position our Club potentially and start focusing on other age groups. This could be seen as an unfavourable thought bubble, I know, however we may need take on further opportunities as a Club, by providing and supporting new initiatives like the mid-week Co-ed Softball competitions or other similar initiatives for the longevity of the Club.

In mentioning Co-ed Softball, this mid-week competition was well received by participants and was extremely well organised by our Softball VP, Stephanie Koehn, which on behalf of the all members, thank you, especially as this was a great revenue for Club.

Softball presentation night was held at St Ives Bowling Club on Saturday 3rd September 2016. This evening coincided with the Softball Grand Finals, which was great timing because the following team won their grand finals being:

1. Saturns - C Grade;
2. Comets - C Grade and;
3. Rockets - B Grade.

The night was also celebrated by the presentation of the following awards and recipients for:

- President's Award - Samantha Webster and;
- Seniors Player Award - Michelle Trudget.

For the Junior Softball members saw the presentation of the following awards;

- Junior a player of the year - Emma Harvey won and;
- NSDSA Brian Higginbottom Tball Player of the Year Award - Georgia Benson.

Juniors presentation day was held on Sunday, 26 March 2017 and was well received by all who attended. Thank you Adrian Steer (Junior VP) and Phil Wilson (Juniors Convenor) for another successful season. In addition for Juniors this year, we saw the inaugural Fingleson Family Award to the Junior Coach of the Year in Honour of Joe Spinks, being presented to Damian Kunce - which was well deserved with everything that Damian does for the Club, building wise and coaching expertise. This year for our Juniors, the Club hired the professional coaching services of Greg Wickham to provide a new experience for upcoming baseballers with Aussie T-Ball. I am looking forward in seeing this Aussie T-Ball initiative occur again next year. Also for next year, I would like to see the Presidents Cup return to the Juniors presentation day.

Seniors presentation night was a low key event this year at the Clubhouse which was a really enjoyable evening. Congratulations to those players which received special trophies. A special thanks to Mark Radovic, being our current Seniors VP for his many years of service to the Club, who is retiring this year. Therefore, a special thank you to Gavin Gillet for taking up and continuing the role of Senior VP for the Club. I wish Gavin the very best and encourage Gavin to make this role his own, like Mark did when he took on the role.

Café Stealers revenue for the Junior summer season was down this year compared to last year, with 6 rounds not being played due to wash-outs or heat wave conditions, three (3) gala days reluctantly cancelled due to the same weather reasons and the unplanned need for a new coffee machine (essential piece of equipment for any café). Thank you to Fred Beyers and his team of helpers. Also, with Café Stealers comes with the support of members for Saturday morning BBQ duties, which I thank all those parents who helped out, as I don't recall one team missing their duties this year.

With the batting cages now being up-graded and looking fantastic (thank you all those who helped, especially Damain Kunce and Jon Dobbs), they are being well utilised by members for training (especially in wet weather conditions) and for warm-ups prior to games, which is great to see. However, the facility comes with new challenges with booking allocations which is currently being managed by Adrian Steer and who is reviewing the booking of the batting cages by an online booking app. The other challenge for future consideration with the Batting Cages is should there be a charge-out fee to non-members for using this facility as a potential revenue stream for the Club. Also, should there be a charge-out fee for members outside normal training times. However, the good news at present, is the current Board believes that charging members should not occurred. There is still some future works planned for the batting cages being a retractable middle separation net to provide separate training tunnels, along with a fixed enclosure and possible new stand surface (i.e. astro-turf with concrete underlay). Therefore, in order for these works to occur some successful grants need to come through or some additional sponsorship/donations. Thank you again to Fingleson family and Rob Sakker for their already provided donations and sponsorship support, which is greatly appreciated.

Thank you to our Platinum Sponsor being Pivotal mobile (which is run by one of our long standing members being Rob Sakker), your generosity to our Club is so appreciative and hope Club members are providing you with the support you so deserve. Also, to our minor sponsors and supporters being Eastern Rd Butchers, Romeros IGA St Ives, East Wahroonga bakery and Danes coffee for their continued support.

The annual Christmas raffle this year raised \$4,023.55, which is great effort compared to last year's profit of \$3,600. Therefore, a special thank you to Chris Rainnie for arranging and organising this fund raising event. Also thank you to all the members who supported this raffle by selling tickets.

This year the Club was approached by some of our Junior members in regards to their Duke of Edinburgh, which the Club supported. Thank you to these members who helped their Club and congratulations on your achievements. I look forward in seeing more requests next year and this is not limited to Duke of Edinburgh as other association like Scouts and Guides are welcomed too.

Behind the scenes on the Committee for 2016/17, there was some great highlights like the introduction of a new baseball uniform, which was positive. However, there were also times where this was overshadowed by some disappointing lowlights, which was negative. These negatives was when passion became blurred with poor behaviour, making it extremely uncomfortable and unpleasant to other committee members. Unfortunately this poor behaviour, saw some committee members resign or simply stop attending committee meetings. Based upon the fore-mentioned, I sincerely hope with the start of a new year that these circumstances do not occur again on the Committee and that any passion is based upon positive behaviour. Because, any poor behaviour will not be tolerated at any future committee meetings. So, my humble advice for the new Board/Committee that there needs to be a clear focus on the core operations as an amateur sporting Club and get back on track with the general business for our Club and our Members.

With focus on the Committee in regards to the general business of the Club, the operations which govern the Club being Constitution should be reviewed. This review should occur in order to update and reflect current operation procedures and policies that the Club needs to adhere too and which is expected by the higher Associations. For example the Junior Baseball side of the Club (Local) reports to Ryde Hawks Baseball Club (District) which reports to the Baseball NSW (State) which reports to Baseball Australia (National). As such in recent times there has been the introduction of new requirements. Therefore, a sub-committee should be formed to review and upgrade the Club's Constitution accordingly. As such, if there any Solicitors or

Lawyers out there amongst our member base who wish to participate in this process, then please step forward or if any member knows of such a person please advise the Committee.

Thank you to the Officer Bearer Committee team for all their efforts, being:

- Rob Scott - Treasurer for managing the financial aspects;
- Linda Matheson - Secretary for performing administration of correspondence and meeting minutes;
- Adrian Steer - Juniors VP;
- Mark Radovic - Seniors VP and;
- Stephanie Koehn - Softball VP and Softball Registrar.

Also special thank you to all the Ordinary Member Committee team for all their efforts being:

- Fred Beyers - Café Stealers Manager
- Chris Rannie - Past President + Council Liaison;
- Rachel Scharbach - Junior Baseball Registrar;
- Kim Timmins - Senior Baseball Registrar;
- Guy Jeffrey - Senior Head Coach and Website Coordinator;
- Celeste Musgrave - Softball Head Coach
- Damian Kunce - Building Committee;
- Stephen Holl - Marketing + Publicity
- Simone Hirsch - Sponsorship + Fundraising;
- Megan Guenther - General Committee;
- Phil Wilson - General Committee (Assisted with Juniors);
- Gavin Gillet - General Committee (Assisted with Seniors)

In addition, thank you to all the coaches, managers, scorers and umpires who assisted throughout the year, because without you, the players do not get to play ball.

Lastly, a big special thank you to Penny Rainnie who is retiring from being the Club's Uniform Shop Manager. Thank you again Penny, for all your efforts and support over many years and I wish you all the best in the future.

Every year there are 3 awards which the Board may elect to award, being:

- JVG Award for coaching excellence and sportsmanship;
- Life member award for service and commitment to the Club and;
- Club Person of the Year award for outstanding commitment to ensuring Stealers runs smoothly.

This year none of the above awards were awarded by the Board, hopefully next year the new Board will appoint these awards.

In conclusion, a timely reminder for myself, that this is my 10th year with the Club as a member, player and coach, with 5 years on the committee as an Office Bearer in the roles of Secretary, Public Officer and President. As such, I am looking forward to a more enjoying year and providing further support to the Club in the seasons to come.

Happy 40 years to Stealers and may I wish Stealers many more years to come.

Kind regards

Stuart Quirk
President + Public Officer
Ku-Ring-Gai Stealers Baseball League Inc

Secretary's Report

Season 2016 – 2017

Hi Everyone,

I would like to thank everyone on the Committee for their support of me this year as I've attempted to learn a new role. I appreciate everything that the Committee does for the Club and hope that next year is a bright one for Stealers.

As my role, I can advised that, I have attended to the collection, distribution and submission of correspondences and forms appropriately to satisfy the Club's Constitution and Consumer Affairs requirements (i.e. the Annual summary of financial affairs, A12 Form).

In regards to the Club's Constitution, I provide the following summary of relevant actions that have or have not occurred throughout the past financial year:

- Article 5 -Life Member Nominations received for Ross Stevens (by David Coutts, endorsed by 7 members)
- Article 23 (c) - Occurred: 2 persons resigned as General Committee.
- Article 24 - Nil.
- Article 25 - Satisfied: 11 general meetings held.
- Article 29 - Nil.
- Article 30 - A Uniform Sub-Committee was formed, to review and prepare a Uniform Policy.
- Article 33 - Satisfied: One AGM is held within each calendar year and is convened within six (6) months after the end of each financial year.

Warm regards

Linda Matheson
Secretary
Ku-Ring-Gai Stealers Baseball League Inc

Treasurer's Report

Financial Year 2016 – 2017

Hi All,

The Ku-ring-gai Stealers Baseball and Softball annual accounts for the year ending 31 March 2017 are as follows:

- The Club's Bank Accounts as per the "Change in Cash" table below from past financial year 31/3/2016 and current financial year 31/3/2017 shows a loss.

Account#	31/3/16	31/3/17	Inc/(Dec)
122030281	1,761.49	14,142.43	12,380.94
122030240	5,008.55	1,817.14	(3,191.41)
156018723	80,000.00	0.00	(80,000.00)
	86,770.04	15,959.57	(70,810.47)
Net Inc/(Dec)			(70,810.47)
plus deferred grant income from 2016			6,634.70
plus expenditure accruals from 2016			36,150.30
less new expenditure accruals			0.00
Expected Profit/(Loss)			(28,025.47)
Accounted Profit/(Loss)			(28,025.47)
Discrepancy			0.00

- The Balance Sheet as per table below.

Ku-ring-gai Stealers Baseball League Inc

P.O. Box 162
WAHROONGA NSW 2076
ABN 21 664 105 236

Balance Sheet at 31 March 2017

Assets

Fixed		-	
Current	Cash	15,959.57	
Total Assets		15,959.57	15,959.57

Liabilities

Current		-	
Total Liabilities		-	-

Equity

15,959.57

- The Profit & Loss Sheet reports a loss of \$28,025.

Ku-ring-gai Stealers Baseball League Inc <small>P.O. Box 162 WAHROONGA NSW 2076 ABN 21 664 105 236</small>					
Profit & Loss [Last Year Analysis]					
	2017 Actual	2017 Budget	Var Actual to Budg	Last Year 2016	Var Actual to 2016
Income					
SUMMER Seniors	37,978	42,300	(4,322)	41,592	(3,614)
SUMMER Juniors	54,049	51,700	2,349	42,592	11,457
WINTER Baseball	6,320	14,000	(7,680)	12,895	(6,575)
SOFTBALL	29,365	20,000	9,365	17,552	11,813
Uniform Sales	2,260	2,000	260	1,848	412
Canteen Takings	625	9,000	(8,375)	5,446	(4,821)
Miscellaneous Income	33,242	19,500	13,742	45,165	(11,923)
Jubilee Cup & Other Rego	570	1,000	(430)	665	(95)
Sponsorships and donations	17,500	17,000	500	5,200	12,300
Total Income	181,909	176,500	5,409	172,955	8,955
Cost of Sales					
Purchases for Resale-Uniforms	4,969	2,000	(2,969)	3,694	(1,275)
Total Cost of Sales	4,969	2,000	(2,969)	3,694	(1,275)
Gross Profit	176,940	174,500	2,440	169,261	7,680
Expenses					
Bank & Government Charges	2,080	2,000	(80)	1,837	(242)
Advertising	5,836	3,000	(2,836)	607	(5,229)
Commissions Paid	-	-	-	-	-
Depreciation Expense	-	-	-	-	-
Gala Day & Other	200	1,000	800	-	(200)
Pacific Coast Baseball League	10,881	15,000	4,119	14,520	3,639
Ryde Hornsby Baseball League	4,605	4,000	(605)	4,160	(445)
Baseball NSW - Insurance	34,252	32,000	(2,252)	31,655	(2,597)
Insurance	2,045	2,000	(45)	2,040	(5)
Baseball Equipment	4,628	2,000	(2,628)	8,409	3,781
Baseballs	4,403	6,000	1,597	3,720	(683)
Zooka Maint	645	-	(645)	-	(645)
Training and Camps	3,575	3,000	(575)	3,300	(275)
Ground & Hall Hire	44,933	42,000	(2,933)	31,388	(13,545)
Ground Maintenance	64,524	34,500	(30,024)	42,220	(22,304)
Postage & Communication	126	100	(26)	120	(6)
Web Site Expenses	1,729	2,000	271	1,894	165
Season Start Up Costs	52	1,000	948	632	580
Meeting Expenses	80	2,000	1,920	1,570	1,490
Miscellaneous Expenses	7,063	4,000	(3,063)	4,261	(2,802)
Presentation Day & Awards	5,213	9,000	3,787	8,541	3,328
Amenities	-	300	300	265	265
Telephone	-	-	-	-	-
Softball expenses	9,765	10,000	235	23,720	13,955
Total Expenses	206,634	174,900	(31,734)	184,858	(21,777)
Operating Profit	(29,694)	(400)	(29,294)	(15,597)	(14,097)
Other Income					
Interest Income	1,669	1,000	(669)	581	(1,088)
Total Other Income	1,669	1,000	(669)	581	(1,088)
Other Expenses					
GST credit/(payment)	-	-	-	-	-
Total Other Expenses	-	-	-	-	-
Net Profit / (Loss)	(28,025)	600	(28,625)	(15,016)	(13,009)

Regards

Robert Scott
Treasurer
Ku-Ring-Gai Stealers Baseball League Inc

Committee and Portfolios for 2016-2017

Office Bearers

#	Person	Position	Main Portfolio	Secondary Portfolio
1	Stuart Quirk	Office Bearer	President	Public Officer
2	Robert Scott	Office Bearer	Treasurer	Umpire Coordinator
3	Linda Matheson	Office Bearer	Secretary	Gala Days Coordinator
4	Mark Radovic	Office Bearer	Seniors Baseball VP	
5	Adrian Steer	Office Bearer	Juniors Baseball VP	Grounds Maintenance Ground Bookings Equipment Coordinator
6	Stephanie Koehn	Office Bearer	Softball VP	Softball Registrar

General Committee

#	Person	Position	Main Portfolio	Secondary Portfolio
1	Kim Timmins	General Committee	Seniors Baseball Registrar	
2	Rachel Scharbach	General Committee	Juniors Baseball Registrar	
3	Guy Jeffrey	General Committee	Website Coordinator	Head Coach Seniors
4	Fred Beyers	General Committee	Cafe Stealers Manager	
5	Stephen Holl	General Committee	Marketing + Publicity	
6	Celeste Musgrave	General Committee	Head Coach Softball	
7	Damian Kunce	General Committee	Building Coordinator	
8	Chris Rainnie	General Committee	Council Liaison	Past President
9	Simone Hirsch	General Committee	Sponsorship	Fundraising
10	Megan Guenther	General Committee	General	
11	Phil Wilson	General Committee	Juniors Assistant	
12	Pennie Rainnie	General Committee	Uniforms	
13	Vacant	General Committee	Vacant	
14	Vacant	General Committee	Vacant	
15	Vacant	General Committee	Vacant	
16	Vacant	General Committee	Vacant	
17	Vacant	General Committee	Vacant	
18	Vacant	General Committee	Vacant	
19	Vacant	General Committee	Vacant	
20	Vacant	General Committee	Vacant	

Non Committee

#	Person	Position	Main Portfolio	Secondary Portfolio
1	Penny Rainnie	Non Committee	Uniforms	